



## Maximum Achievement Sales Course

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

For the seven benefits listed below, please rank from highest priority (#1) to lowest priority (#7) based on how significant you feel they would be in helping you reach your goals.

Rank    Benefit

\_\_\_\_\_ **Improved Communication Skills**  
Sharpen your skills in asking questions and communicating with more impact.

\_\_\_\_\_ **Stronger Relationships**  
Practice trust-building tools to build long-term relationships.

\_\_\_\_\_ **Increased Confidence**  
Improve your public speaking skills and learn how to think and talk on your feet.

\_\_\_\_\_ **Break Through Barriers**  
Apply tools to move the sales process forward

\_\_\_\_\_ **Goal Setting and Time Management**  
Motivate yourself to peak performance

\_\_\_\_\_ **Greater Courage and Conviction**  
Improve your credibility and develop greater belief in yourself.

\_\_\_\_\_ **Other Need:** \_\_\_\_\_

If you were to accomplish the top three priorities you have identified above, what would this mean to you personally?

---

---